

# National Association Of Benefits And Insurance Pro

## Profit and Loss

July 2024 - February 2025

	TOTAL
Income	
D&O Reimbursement from Chapters	375.00
Day at the Capitol Income	
DATC Attendees	5,485.00
DATC Sponsors	2,496.10
<b>Total Day at the Capitol Income</b>	<b>7,981.10</b>
Interest Earned	1,602.72
Membership Dues	
General Memberships Dues	14,850.64
<b>Total Membership Dues</b>	<b>14,850.64</b>
Sponsorship Revenue	
Bronze	5,500.00
Gold	8,850.00
Platinum	6,000.00
<b>Total Sponsorship Revenue</b>	<b>20,350.00</b>
State Symposium Revenue	
CE Course	972.20
Symposium Attendees	4,673.58
Trip Raffle	1,214.01
Vendor/Exhibitor Revenues	650.00
<b>Total State Symposium Revenue</b>	<b>7,509.79</b>
<b>Total Income</b>	<b>\$52,669.25</b>
<b>GROSS PROFIT</b>	<b>\$52,669.25</b>
Expenses	
Day at the Capitol Expense	3,788.70
General Operating Expenses	
Accounting Fees	375.00
Bank Service Charges	123.42
Merchant Account Fees	221.95
PayPal Fees	369.02
<b>Total Bank Service Charges</b>	<b>714.39</b>
Benevolence	162.68
Board Mtg Expenses (Not Travel)	311.77
General Sponsor Reimbursement	
TVAHU	750.00
<b>Total General Sponsor Reimbursement</b>	<b>750.00</b>
Government Affairs - Lobbyist	12,000.00
Insurance - D&O Liability	1,006.00
Office Supplies	291.28

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	TOTAL
Payroll Expenses	
Workers Compensation Insurance	125.00
<b>Total Payroll Expenses</b>	<b>125.00</b>
Postage, Mailing Service	274.10
Quickbooks Software	408.00
Technology / Website Fees	562.20
<b>Total General Operating Expenses</b>	<b>16,980.42</b>
Payroll Expenses	
Taxes	928.40
Wages	11,258.36
<b>Total Payroll Expenses</b>	<b>12,186.76</b>
State Symposium Expenses	
EventBee Fees	304.40
<b>Total State Symposium Expenses</b>	<b>304.40</b>
<b>Total Expenses</b>	<b>\$33,260.28</b>
<b>NET OPERATING INCOME</b>	<b>\$19,408.97</b>
Other Income	
Day on the Hill	
NAIFA split	29.01
<b>Total Day on the Hill</b>	<b>29.01</b>
Region 7 Conference	
Region 7 Attendee	11,498.69
Region 7 Sponsor	8,424.27
<b>Total Region 7 Conference</b>	<b>19,922.96</b>
<b>Total Other Income</b>	<b>\$19,951.97</b>
Other Expenses	
Region 7 Expense	16,957.60
<b>Total Other Expenses</b>	<b>\$16,957.60</b>
<b>NET OTHER INCOME</b>	<b>\$2,994.37</b>
<b>NET INCOME</b>	<b>\$22,403.34</b>