

# National Association Of Benefits And Insurance Pro

## Profit and Loss

July 2024 - January 2025

	TOTAL
Income	
Day at the Capitol Income	
DATC Attendees	4,398.34
DATC Sponsors	2,080.62
<b>Total Day at the Capitol Income</b>	<b>6,478.96</b>
Interest Earned	1,597.36
Membership Dues	
General Memberships Dues	13,861.49
<b>Total Membership Dues</b>	<b>13,861.49</b>
Sponsorship Revenue	
Bronze	5,500.00
Gold	8,850.00
<b>Total Sponsorship Revenue</b>	<b>14,350.00</b>
State Symposium Revenue	
CE Course	40.00
Symposium Attendees	120.00
<b>Total State Symposium Revenue</b>	<b>160.00</b>
<b>Total Income</b>	<b>\$36,447.81</b>
<b>GROSS PROFIT</b>	<b>\$36,447.81</b>
Expenses	
Day at the Capitol Expense	186.50
General Operating Expenses	
Accounting Fees	375.00
Bank Service Charges	108.42
Merchant Account Fees	52.60
PayPal Fees	186.85
<b>Total Bank Service Charges</b>	<b>347.87</b>
Benevolence	162.68
Board Mtg Expenses (Not Travel)	311.77
General Sponsor Reimbursement	
TVAHU	750.00
<b>Total General Sponsor Reimbursement</b>	<b>750.00</b>
Government Affairs - Lobbyist	10,500.00
Insurance - D&O Liability	1,006.00
Office Supplies	84.08
Payroll Expenses	
Workers Compensation Insurance	125.00
<b>Total Payroll Expenses</b>	<b>125.00</b>
Postage, Mailing Service	30.10
Quickbooks Software	357.00

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	TOTAL
Technology / Website Fees	387.30
<b>Total General Operating Expenses</b>	<b>14,436.80</b>
Payroll Expenses	
Taxes	806.20
Wages	9,841.69
<b>Total Payroll Expenses</b>	<b>10,647.89</b>
<b>Total Expenses</b>	<b>\$25,271.19</b>
NET OPERATING INCOME	<b>\$11,176.62</b>
Other Income	
Day on the Hill	
NAIFA split	29.01
<b>Total Day on the Hill</b>	<b>29.01</b>
Region 7 Conference	19,922.96
<b>Total Other Income</b>	<b>\$19,951.97</b>
Other Expenses	
Region 7 Expense	16,957.60
<b>Total Other Expenses</b>	<b>\$16,957.60</b>
NET OTHER INCOME	<b>\$2,994.37</b>
NET INCOME	<b>\$14,170.99</b>