

# National Association Of Benefits And Insurance Pro

## Profit and Loss July - November, 2024

	TOTAL
Income	
Interest Earned	812.47
Membership Dues	
General Memberships Dues	10,409.44
<b>Total Membership Dues</b>	<b>10,409.44</b>
Sponsorship Revenue	
Bronze	1,100.00
Gold	4,600.00
<b>Total Sponsorship Revenue</b>	<b>5,700.00</b>
<b>Total Income</b>	<b>\$16,921.91</b>
<b>GROSS PROFIT</b>	<b>\$16,921.91</b>
Expenses	
General Operating Expenses	
Accounting Fees	375.00
Bank Service Charges	75.00
Merchant Account Fees	52.60
<b>Total Bank Service Charges</b>	<b>127.60</b>
Benevolence	162.68
Board Mtg Expenses (Not Travel)	311.77
General Sponsor Reimbursement	
TVAHU	750.00
<b>Total General Sponsor Reimbursement</b>	<b>750.00</b>
Government Affairs - Lobbyist	7,500.00
Office Supplies	44.87
Payroll Expenses	
Workers Compensation Insurance	125.00
<b>Total Payroll Expenses</b>	<b>125.00</b>
Postage, Mailing Service	30.10
Quickbooks Software	255.00
Technology / Website Fees	357.30
<b>Total General Operating Expenses</b>	<b>10,039.32</b>
Payroll Expenses	
Taxes	569.01
Wages	7,008.35
<b>Total Payroll Expenses</b>	<b>7,577.36</b>
<b>Total Expenses</b>	<b>\$17,616.68</b>
<b>NET OPERATING INCOME</b>	<b>\$ -694.77</b>

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July - November, 2024

	TOTAL
Other Income	
Day on the Hill	
NAIFA split	29.01
<b>Total Day on the Hill</b>	<b>29.01</b>
Region 7 Conference	
Region 7 Attendee	11,498.69
Region 7 Sponsor	8,424.27
<b>Total Region 7 Conference</b>	<b>19,922.96</b>
<b>Total Other Income</b>	<b>\$19,951.97</b>
Other Expenses	
Region 7 Expense	16,957.60
<b>Total Other Expenses</b>	<b>\$16,957.60</b>
<b>NET OTHER INCOME</b>	<b>\$2,994.37</b>
<b>NET INCOME</b>	<b>\$2,299.60</b>