

National Association Of Benefits And Insurance Pro

Profit and Loss
July - December, 2024

	TOTAL
Income	
Interest Earned	812.47
Membership Dues	
General Memberships Dues	11,324.51
Total Membership Dues	11,324.51
Sponsorship Revenue	
Bronze	1,100.00
Gold	4,600.00
Total Sponsorship Revenue	5,700.00
Total Income	\$17,836.98
GROSS PROFIT	\$17,836.98
Expenses	
General Operating Expenses	
Accounting Fees	375.00
Bank Service Charges	75.00
Merchant Account Fees	52.60
Total Bank Service Charges	127.60
Benevolence	162.68
Board Mtg Expenses (Not Travel)	311.77
General Sponsor Reimbursement	
TVAHU	750.00
Total General Sponsor Reimbursement	750.00
Government Affairs - Lobbyist	9,000.00
Office Supplies	44.87
Payroll Expenses	
Workers Compensation Insurance	125.00
Total Payroll Expenses	125.00
Postage, Mailing Service	30.10
Quickbooks Software	306.00
Technology / Website Fees	372.30
Total General Operating Expenses	11,605.32
Payroll Expenses	
Taxes	684.02
Wages	8,425.02
Total Payroll Expenses	9,109.04
Total Expenses	\$20,714.36
NET OPERATING INCOME	\$ -2,877.38

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Other Income	
Day on the Hill	
NAIFA split	29.01
Total Day on the Hill	29.01
Region 7 Conference	
Region 7 Attendee	11,498.69
Region 7 Sponsor	8,424.27
Total Region 7 Conference	19,922.96
Total Other Income	\$19,951.97
Other Expenses	
Region 7 Expense	16,957.60
Total Other Expenses	\$16,957.60
NET OTHER INCOME	\$2,994.37
NET INCOME	\$116.99