

National Association Of Benefits And Insurance Pro

Profit and Loss

July - October, 2024

	TOTAL
Income	
Interest Earned	806.91
Membership Dues	
General Memberships Dues	6,700.79
Total Membership Dues	6,700.79
Sponsorship Revenue	
Gold	4,600.00
Total Sponsorship Revenue	4,600.00
Total Income	\$12,107.70
GROSS PROFIT	\$12,107.70
Expenses	
General Operating Expenses	
Bank Service Charges	60.00
Merchant Account Fees	52.60
Total Bank Service Charges	112.60
Board Mtg Expenses (Not Travel)	311.77
Government Affairs - Lobbyist	6,000.00
Office Supplies	44.87
Payroll Expenses	
Workers Compensation Insurance	125.00
Total Payroll Expenses	125.00
Quickbooks Software	204.00
Technology / Website Fees	342.30
Total General Operating Expenses	7,140.54
Payroll Expenses	
Taxes	453.98
Wages	5,591.68
Total Payroll Expenses	6,045.66
Total Expenses	\$13,186.20
NET OPERATING INCOME	\$ -1,078.50
Other Income	
Day on the Hill	
NAIFA split	29.01
Total Day on the Hill	29.01
Region 7 Conference	
Region 7 Attendee	11,498.69
Region 7 Sponsor	8,424.27
Total Region 7 Conference	19,922.96
Total Other Income	\$19,951.97

National Association Of Benefits And Insurance Pro

Profit and Loss

July - October, 2024

	TOTAL
Other Expenses	
Region 7 Expense	16,957.60
Total Other Expenses	\$16,957.60
NET OTHER INCOME	\$2,994.37
NET INCOME	\$1,915.87