

National Association Of Benefits And Insurance Pro

Profit and Loss

July - September, 2024

	TOTAL
Income	
Interest Earned	58.09
Membership Dues	
General Memberships Dues	5,082.94
Total Membership Dues	5,082.94
Total Income	\$5,141.03
GROSS PROFIT	\$5,141.03
Expenses	
General Operating Expenses	
Bank Service Charges	30.00
Merchant Account Fees	52.60
Total Bank Service Charges	82.60
Board Mtg Expenses (Not Travel)	311.77
Government Affairs - Lobbyist	4,500.00
Office Supplies	25.81
Payroll Expenses	
Workers Compensation Insurance	125.00
Total Payroll Expenses	125.00
Quickbooks Software	153.00
Technology / Website Fees	327.30
Total General Operating Expenses	5,525.48
Payroll Expenses	
Taxes	338.96
Wages	4,175.01
Total Payroll Expenses	4,513.97
Total Expenses	\$10,039.45
NET OPERATING INCOME	\$ -4,898.42
Other Income	
Day on the Hill	
NAIFA split	29.01
Total Day on the Hill	29.01
Region 7 Conference	
Region 7 Attendee	11,498.69
Region 7 Sponsor	4,924.27
Total Region 7 Conference	16,422.96
Total Other Income	\$16,451.97
Other Expenses	
Region 7 Expense	13,157.60
Total Other Expenses	\$13,157.60
NET OTHER INCOME	\$3,294.37
NET INCOME	\$ -1,604.05