

# National Association Of Benefits And Insurance Pro

## Profit and Loss

July 2023 - May 2024

	TOTAL
Income	
D&O Reimbursement from Chapters	497.53
Interest Earned	1,028.68
Membership Dues	
General Memberships Dues	16,619.66
<b>Total Membership Dues</b>	<b>16,619.66</b>
Sponsorship Revenue	
Bronze	8,969.61
Gold	18,000.00
Platinum	6,000.00
Silver	5,000.00
<b>Total Sponsorship Revenue</b>	<b>37,969.61</b>
State Symposium Revenue	
CE Course	3,063.92
Symposium Attendees	13,674.79
Symposium Sponsorships	500.00
Trip Raffle	818.38
Vendor/Exhibitor Revenues	5,317.50
<b>Total State Symposium Revenue</b>	<b>23,374.59</b>
<b>Total Income</b>	<b>\$79,490.07</b>
<b>GROSS PROFIT</b>	<b>\$79,490.07</b>
Expenses	
General Operating Expenses	
Accounting Fees	375.00
Awards	393.26
Bank Service Charges	30.00
Merchant Account Fees	706.44
PayPal Fees	189.65
<b>Total Bank Service Charges</b>	<b>926.09</b>
Benevolence	126.20
Board Mtg Expenses (Not Travel)	317.57
Capitol Conference	2,638.73
Charity Event Expense	820.00
General Sponsor Reimbursement	
EIAHU	1,000.00
NIAHU	250.00
SIAHU	750.00
TVAHU	1,250.00
<b>Total General Sponsor Reimbursement</b>	<b>3,250.00</b>
Government Affairs - Lobbyist	15,000.00
Insurance - D&O Liability	1,006.00

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	TOTAL
Office Supplies	286.40
Payroll Expenses	
Workers Compensation Insurance	127.00
<b>Total Payroll Expenses</b>	<b>127.00</b>
Postage, Mailing Service	349.88
Quickbooks Software	648.59
Technology / Website Fees	382.00
Teleconferencing	159.90
<b>Total General Operating Expenses</b>	<b>26,806.62</b>
Payroll Expenses	
Taxes	1,221.33
Wages	14,708.37
<b>Total Payroll Expenses</b>	<b>15,929.70</b>
State Symposium Expenses	
CE Course	2,626.84
CE Credits	699.76
Facility/Meeting Charges	15,035.78
Incidentals	1,181.63
Printing, Postage, & Supplies	144.24
Speaker Expenses-Banquet & Symp	732.25
<b>Total State Symposium Expenses</b>	<b>20,420.50</b>
<b>Total Expenses</b>	<b>\$63,156.82</b>
NET OPERATING INCOME	<b>\$16,333.25</b>
Other Income	
other income	2,265.00
<b>Total Other Income</b>	<b>\$2,265.00</b>
NET OTHER INCOME	<b>\$2,265.00</b>
NET INCOME	<b>\$18,598.25</b>