

National Association Of Benefits And Insurance Pro

Profit and Loss

July 1, 2023 - April 29, 2024

	TOTAL
Income	
D&O Reimbursement from Chapters	497.53
Interest Earned	955.96
Membership Dues	
General Memberships Dues	15,649.00
Total Membership Dues	15,649.00
Sponsorship Revenue	
Bronze	8,969.61
Gold	18,000.00
Platinum	6,000.00
Silver	5,000.00
Total Sponsorship Revenue	37,969.61
State Symposium Revenue	
CE Course	3,063.92
Symposium Attendees	13,674.79
Symposium Sponsorships	500.00
Trip Raffle	818.38
Vendor/Exhibitor Revenues	4,717.50
Total State Symposium Revenue	22,774.59
Total Income	\$77,846.69
GROSS PROFIT	\$77,846.69
Expenses	
General Operating Expenses	
Accounting Fees	375.00
Awards	393.26
Bank Service Charges	30.00
Merchant Account Fees	675.31
PayPal Fees	189.65
Total Bank Service Charges	894.96
Benevolence	126.20
Board Mtg Expenses (Not Travel)	317.57
Capitol Conference	2,638.73
Charity Event Expense	820.00
General Sponsor Reimbursement	
EIAHU	1,000.00
NIAHU	250.00
SIAHU	750.00
TVAHU	1,000.00
Total General Sponsor Reimbursement	3,000.00
Government Affairs - Lobbyist	13,500.00
Insurance - D&O Liability	1,006.00

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	TOTAL
Office Supplies	286.40
Payroll Expenses	
Workers Compensation Insurance	127.00
Total Payroll Expenses	127.00
Postage, Mailing Service	309.08
Quickbooks Software	277.59
Technology / Website Fees	367.00
Teleconferencing	159.90
Total General Operating Expenses	24,598.69
Payroll Expenses	
Taxes	1,104.35
Wages	13,366.70
Total Payroll Expenses	14,471.05
State Symposium Expenses	
CE Course	2,626.84
CE Credits	699.76
Facility/Meeting Charges	15,035.78
Incidentals	1,181.63
Printing, Postage, & Supplies	144.24
Speaker Expenses-Banquet & Symp	732.25
Total State Symposium Expenses	20,420.50
Total Expenses	\$59,490.24
NET OPERATING INCOME	\$18,356.45
Other Income	
other income	2,265.00
Total Other Income	\$2,265.00
NET OTHER INCOME	\$2,265.00
NET INCOME	\$20,621.45