

National Association Of Benefits And Insurance Pro

Profit and Loss

July 2023 - February 2024

	TOTAL
Income	
D&O Reimbursement from Chapters	372.53
Interest Earned	164.26
Membership Dues	
General Memberships Dues	13,356.19
Total Membership Dues	13,356.19
Sponsorship Revenue	
Bronze	5,000.00
Gold	18,000.00
Silver	5,000.00
Total Sponsorship Revenue	28,000.00
State Symposium Revenue	
CE Course	585.40
Symposium Attendees	3,334.35
Trip Raffle	872.60
Vendor/Exhibitor Revenues	600.00
Total State Symposium Revenue	5,392.35
Total Income	\$47,285.33
GROSS PROFIT	\$47,285.33
Expenses	
General Operating Expenses	
Accounting Fees	375.00
Bank Service Charges	30.00
Merchant Account Fees	375.40
PayPal Fees	189.65
Total Bank Service Charges	595.05
Benevolence	126.20
Board Mtg Expenses (Not Travel)	317.57
Charity Event Expense	250.00
General Sponsor Reimbursement	
EIAHU	1,000.00
NIAHU	250.00
SIAHU	500.00
TVAHU	1,000.00
Total General Sponsor Reimbursement	2,750.00
Government Affairs - Lobbyist	9,000.00
Insurance - D&O Liability	1,006.00
Office Supplies	108.36
Payroll Expenses	
Workers Compensation Insurance	127.00
Total Payroll Expenses	127.00

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	TOTAL
Postage, Mailing Service	309.08
Quickbooks Software	222.59
Technology / Website Fees	337.00
Teleconferencing	159.90
Total General Operating Expenses	15,683.75
Payroll Expenses	
Taxes	873.53
Wages	10,683.36
Total Payroll Expenses	11,556.89
State Symposium Expenses	
CE Course	25.88
CE Credits	51.76
Incidentals	62.55
Total State Symposium Expenses	140.19
Total Expenses	\$27,380.83
NET OPERATING INCOME	\$19,904.50
Other Income	
other income	2,265.00
Total Other Income	\$2,265.00
NET OTHER INCOME	\$2,265.00
NET INCOME	\$22,169.50