

National Association Of Benefits And Insurance Professionals/ IDAHO

Profit and Loss July 2022 - June 2023

| | TOTAL |
|---|--------------------|
| Income | |
| D&O Reimbursement from Chapters | 500.00 |
| Day on the Hill Income | 5,643.18 |
| Membership Dues | 0.00 |
| Associate Members | 80.00 |
| General Memberships Dues | 14,255.31 |
| Total Membership Dues | 14,335.31 |
| Sponsorship Revenue | 0.00 |
| Bronze | 8,000.00 |
| Gold | 13,500.00 |
| Platinum | 6,000.00 |
| Silver | 2,500.00 |
| Total Sponsorship Revenue | 30,000.00 |
| State Symposium Revenue | 0.00 |
| CE Course | 4,388.35 |
| Symposium Attendees | 13,403.98 |
| Symposium Sponsorships | 500.00 |
| Trip Raffle | 3,032.96 |
| Vendor/Exhibitor Revenues | 7,720.00 |
| Total State Symposium Revenue | 29,045.29 |
| Total Income | \$79,523.78 |
| GROSS PROFIT | \$79,523.78 |
| Expenses | |
| Day on the Hill Expense | 5,094.46 |
| General Operating Expenses | 0.00 |
| Accounting Fees | 1,095.00 |
| Associate Member Reimbursement | 0.00 |
| TVAHU | 40.00 |
| Total Associate Member Reimbursement | 40.00 |
| Awards | 241.84 |
| Bank Service Charges | 5.00 |
| Merchant Account Fees | 791.93 |
| PayPal Fees | 951.09 |
| Total Bank Service Charges | 1,748.02 |
| Benevolence | 127.18 |
| Board Mtg Expenses (Not Travel) | 216.52 |
| Capitol Conference | 4,160.42 |
| Chapter Board Meetings (Travel) | 536.77 |
| Charity Event Expense | 875.00 |

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| | TOTAL |
|--|--------------------|
| General Sponsor Reimbursement | 0.00 |
| NIAHU | 750.00 |
| TVAHU | 500.00 |
| Total General Sponsor Reimbursement | 1,250.00 |
| Government Affairs - Lobbyist | 15,700.00 |
| HUPAC - National Lobbying | 1,250.00 |
| Insurance - D&O Liability | 1,006.00 |
| Membership Recruit / Name Chang | 31.90 |
| Office Supplies | 583.67 |
| Payroll Expenses | 1,083.76 |
| Payroll Taxes / Expenses | 93.09 |
| Wages | 14,166.70 |
| Workers Compensation Insurance | 128.00 |
| Total Payroll Expenses | 15,471.55 |
| Postage, Mailing Service | 301.90 |
| Quickbooks Software | 684.00 |
| Regional Leadership Conference | 1,127.77 |
| Technology / Website Fees | 731.89 |
| Teleconferencing | 149.90 |
| Total General Operating Expenses | 47,329.33 |
| Payroll Expenses | 0.00 |
| Taxes | 108.73 |
| Wages | 1,291.67 |
| Total Payroll Expenses | 1,400.40 |
| State Symposium Expenses | 0.00 |
| CE Course | 2,810.23 |
| CE Credits | 762.76 |
| Facility/Meeting Charges | 12,092.73 |
| Incidentals | 1,194.15 |
| Printing, Postage, & Supplies | 114.85 |
| Speaker Expenses-Banquet & Symp | 830.75 |
| Total State Symposium Expenses | 17,805.47 |
| Total Expenses | \$71,629.66 |
| NET OPERATING INCOME | \$7,894.12 |
| Other Income | |
| Region 7 Conference | 0.00 |
| Region 7 Attendee | 9,107.93 |
| Region 7 Sponsor | 10,900.00 |
| Total Region 7 Conference | 20,007.93 |
| Total Other Income | \$20,007.93 |

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| | TOTAL |
|-------------------------------|---------------------|
| Other Expenses | |
| Region 7 Expense | 27,146.34 |
| Region 7 Bank Fees | 1,078.66 |
| Total Region 7 Expense | 28,225.00 |
| Total Other Expenses | \$28,225.00 |
| NET OTHER INCOME | \$ -8,217.07 |
| NET INCOME | \$ -322.95 |