

# National Association Of Benefits And Insurance Professionals/ IDAHO

## Profit and Loss

July 1, 2022 - May 30, 2023

	TOTAL
<b>Income</b>	
D&O Reimbursement from Chapters	375.00
Day on the Hill Income	5,643.18
Membership Dues	0.00
Associate Members	80.00
General Memberships Dues	11,623.23
<b>Total Membership Dues</b>	<b>11,703.23</b>
Sponsorship Revenue	0.00
Bronze	8,000.00
Gold	13,500.00
Platinum	6,000.00
Silver	2,500.00
<b>Total Sponsorship Revenue</b>	<b>30,000.00</b>
State Symposium Revenue	0.00
CE Course	4,278.35
Symposium Attendees	13,403.98
Symposium Sponsorships	500.00
Trip Raffle	3,032.96
Vendor/Exhibitor Revenues	7,720.00
<b>Total State Symposium Revenue</b>	<b>28,935.29</b>
<b>Total Income</b>	<b>\$76,656.70</b>
<b>GROSS PROFIT</b>	
<b>\$76,656.70</b>	
<b>Expenses</b>	
Day on the Hill Expense	5,094.46
General Operating Expenses	0.00
Accounting Fees	1,095.00
Associate Member Reimbursement	0.00
TVAHU	40.00
<b>Total Associate Member Reimbursement</b>	<b>40.00</b>
Awards	241.84
Bank Service Charges	0.00
Merchant Account Fees	750.73
PayPal Fees	946.82
<b>Total Bank Service Charges</b>	<b>1,697.55</b>
Benevolence	127.18
Board Mtg Expenses (Not Travel)	216.52
Capitol Conference	4,160.42

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	TOTAL
Chapter Board Meetings (Travel)	536.77
Charity Event Expense	875.00
General Sponsor Reimbursement	0.00
NIAHU	750.00
TVAHU	500.00
<b>Total General Sponsor Reimbursement</b>	<b>1,250.00</b>
Government Affairs - Lobbyist	14,200.00
Insurance - D&O Liability	1,006.00
Membership Recruit / Name Chang	31.90
Office Supplies	559.91
Payroll Expenses	1,083.76
Payroll Taxes / Expenses	93.09
Wages	14,166.70
Workers Compensation Insurance	128.00
<b>Total Payroll Expenses</b>	<b>15,471.55</b>
Postage, Mailing Service	301.90
Quickbooks Software	656.50
Regional Leadership Conference	1,127.77
Technology / Website Fees	665.14
Teleconferencing	149.90
<b>Total General Operating Expenses</b>	<b>44,410.85</b>
State Symposium Expenses	0.00
CE Course	2,810.23
CE Credits	762.76
Facility/Meeting Charges	12,092.73
Incidentals	1,194.15
Printing, Postage, & Supplies	114.85
Speaker Expenses-Banquet & Symp	830.75
<b>Total State Symposium Expenses</b>	<b>17,805.47</b>
<b>Total Expenses</b>	<b>\$67,310.78</b>
<b>NET OPERATING INCOME</b>	<b>\$9,345.92</b>
Other Income	
Region 7 Conference	0.00
Region 7 Attendee	9,107.93
Region 7 Sponsor	10,900.00
<b>Total Region 7 Conference</b>	<b>20,007.93</b>
<b>Total Other Income</b>	<b>\$20,007.93</b>

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	TOTAL
Other Expenses	
Region 7 Expense	27,146.34
Region 7 Bank Fees	1,078.66
<b>Total Region 7 Expense</b>	<b>28,225.00</b>
<b>Total Other Expenses</b>	<b>\$28,225.00</b>
NET OTHER INCOME	<b>\$ -8,217.07</b>
NET INCOME	<b>\$1,128.85</b>