

IAHU
Profit & Loss Budget vs. Actual
 July through December 2022

	Jul - Dec 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
D&O Reimbursement from Chapters	0.00	500.00	-500.00
Sponsorship Revenue			
Silver	2,500.00	0.00	2,500.00
Bronze	5,000.00	0.00	5,000.00
Sponsorship Revenue - Other	0.00	32,000.00	-32,000.00
Total Sponsorship Revenue	7,500.00	32,000.00	-24,500.00
Membership Dues			
Associate Members	80.00	800.00	-720.00
General Memberships Dues	7,689.48	18,350.00	-10,660.52
Total Membership Dues	7,769.48	19,150.00	-11,380.52
State Symposium Revenue			
Trip Raffle	0.00	3,000.00	-3,000.00
Symposium Attendees	0.00	15,000.00	-15,000.00
Vendor/Exhibitor Revenues	0.00	10,000.00	-10,000.00
Symposium Sponsorships	0.00	1,000.00	-1,000.00
CE Course	0.00	2,500.00	-2,500.00
Total State Symposium Revenue	0.00	31,500.00	-31,500.00
Day on the Hill Income	0.00	1,000.00	-1,000.00
Total Income	15,269.48	84,150.00	-68,880.52
Gross Profit	15,269.48	84,150.00	-68,880.52
Expense			
General Operating Expenses			
Payroll Expenses			
Workers Compensation Insurance	128.00	150.00	-22.00
Wages	7,708.35	15,500.00	-7,791.65
Payroll Taxes / Expenses	31.99	1,500.00	-1,468.01
Payroll Expenses - Other	589.69	0.00	589.69
Total Payroll Expenses	8,458.03	17,150.00	-8,691.97
Chapter Board Meetings (Travel)	536.77	1,000.00	-463.23
Regional Leadership Conference	1,127.77	1,000.00	127.77
Capitol Conference	0.00	7,500.00	-7,500.00
National Conference	0.00	5,000.00	-5,000.00
Awards	0.00	550.00	-550.00

IAHU
Profit & Loss Budget vs. Actual
 July through December 2022

	Jul - Dec 22	Budget	\$ Over Budget
Bank Service Charges			
Merchant Account Fees	153.60	1,000.00	-846.40
PayPal Fees	0.00	1,000.00	-1,000.00
Total Bank Service Charges	153.60	2,000.00	-1,846.40
Board Mtg Expenses (Not Travel)	216.52	500.00	-283.48
Charity Event Expense	0.00	2,000.00	-2,000.00
Insurance - D&O Liability	1,006.00	1,100.00	-94.00
Government Affairs - Lobbyist	6,700.00	14,000.00	-7,300.00
Legislative Business Expenses	0.00	150.00	-150.00
HUPAC - National Lobbying	0.00	1,250.00	-1,250.00
Membership Recruit / Name Chang	0.00	500.00	-500.00
Office Supplies	387.91	600.00	-212.09
Benevolence	0.00	400.00	-400.00
Quickbooks Software	474.00	475.00	-1.00
Postage, Mailing Service	57.00	275.00	-218.00
Accounting Fees	1,095.00	925.00	170.00
Technology / Website Fees	282.50	525.00	-242.50
Teleconferencing	0.00	150.00	-150.00
Associate Member Reimbursement			
TVAHU	40.00	0.00	40.00
Associate Member Reimbursement - Other	0.00	400.00	-400.00
Total Associate Member Reimbursement	40.00	400.00	-360.00
General Sponsor Reimbursement			
NIAHU	250.00	1,000.00	-750.00
TVAHU	500.00	1,000.00	-500.00
SIAHU	0.00	1,000.00	-1,000.00
EIAHU	0.00	1,000.00	-1,000.00
Total General Sponsor Reimbursement	750.00	4,000.00	-3,250.00
Total General Operating Expenses	21,285.10	61,450.00	-40,164.90
State Symposium Expenses			
Speaker Expenses-Banquet & Symp	0.00	5,000.00	-5,000.00
CE Credits	0.00	900.00	-900.00
Facility/Meeting Charges	0.00	15,000.00	-15,000.00
Insurance	0.00	200.00	-200.00
Incidentals	0.00	1,000.00	-1,000.00

IAHU
Profit & Loss Budget vs. Actual
 July through December 2022

	Jul - Dec 22	Budget	\$ Over Budget
Printing, Postage, & Supplies	0.00	300.00	-300.00
CE Course	0.00	300.00	-300.00
Total State Symposium Expenses	0.00	22,700.00	-22,700.00
Total Expense	21,285.10	84,150.00	-62,864.90
Net Ordinary Income	-6,015.62	0.00	-6,015.62
Other Income/Expense			
Other Income			
Day on the Hill			
Corporate Sponsor	175.00	0.00	175.00
Total Day on the Hill	175.00	0.00	175.00
Region 7 Conference			
Region 7 Attendee	9,107.93	0.00	9,107.93
Region 7 Sponsor	10,900.00	0.00	10,900.00
Total Region 7 Conference	20,007.93	0.00	20,007.93
Total Other Income	20,182.93	0.00	20,182.93
Other Expense			
DOTH Expense			
Dinner / Food	500.00	0.00	500.00
Total DOTH Expense	500.00	0.00	500.00
Region 7 Expense	28,225.00	0.00	28,225.00
Total Other Expense	28,725.00	0.00	28,725.00
Net Other Income	-8,542.07	0.00	-8,542.07
Net Income	-14,557.69	0.00	-14,557.69