

IAHU
Profit & Loss Budget vs. Actual
 July through October 2022

	Jul - Oct 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
D&O Reimbursement from Chapters	0.00	500.00	-500.00
Sponsorship Revenue			
Bronze	1,000.00	0.00	1,000.00
Sponsorship Revenue - Other	0.00	32,000.00	-32,000.00
Total Sponsorship Revenue	1,000.00	32,000.00	-31,000.00
Membership Dues			
Associate Members	80.00	800.00	-720.00
General Memberships Dues	4,377.07	18,350.00	-13,972.93
Total Membership Dues	4,457.07	19,150.00	-14,692.93
State Symposium Revenue			
Trip Raffle	0.00	3,000.00	-3,000.00
Symposium Attendees	0.00	15,000.00	-15,000.00
Vendor/Exhibitor Revenues	0.00	10,000.00	-10,000.00
Symposium Sponsorships	0.00	1,000.00	-1,000.00
CE Course	0.00	2,500.00	-2,500.00
Total State Symposium Revenue	0.00	31,500.00	-31,500.00
Day on the Hill Income	0.00	1,000.00	-1,000.00
Total Income	5,457.07	84,150.00	-78,692.93
Gross Profit	5,457.07	84,150.00	-78,692.93
Expense			
General Operating Expenses			
Payroll Expenses			
Workers Compensation Insurance	128.00	150.00	-22.00
Wages	5,125.01	15,500.00	-10,374.99
Payroll Taxes / Expenses	21.27	1,500.00	-1,478.73
Payroll Expenses - Other	392.06	0.00	392.06
Total Payroll Expenses	5,666.34	17,150.00	-11,483.66
Chapter Board Meetings (Travel)	536.77	1,000.00	-463.23
Regional Leadership Conference	1,127.77	1,000.00	127.77
Capitol Conference	0.00	7,500.00	-7,500.00
National Conference	0.00	5,000.00	-5,000.00
Awards	0.00	550.00	-550.00

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Accrual Basis

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Bank Service Charges			
Merchant Account Fees	32.80	1,000.00	-967.20
PayPal Fees	0.00	1,000.00	-1,000.00
Total Bank Service Charges	32.80	2,000.00	-1,967.20
Board Mtg Expenses (Not Travel)	216.52	500.00	-283.48
Charity Event Expense	0.00	2,000.00	-2,000.00
Insurance - D&O Liability	0.00	1,100.00	-1,100.00
Government Affairs - Lobbyist	4,160.00	14,000.00	-9,840.00
Legislative Business Expenses	0.00	150.00	-150.00
HUPAC - National Lobbying	0.00	1,250.00	-1,250.00
Membership Recruit / Name Chang	0.00	500.00	-500.00
Office Supplies	387.91	600.00	-212.09
Benevolence	0.00	400.00	-400.00
Quickbooks Software	474.00	475.00	-1.00
Postage, Mailing Service	57.00	275.00	-218.00
Accounting Fees	0.00	925.00	-925.00
Technology / Website Fees	60.00	525.00	-465.00
Teleconferencing	0.00	150.00	-150.00
Associate Member Reimbursement			
TVAHU	40.00	0.00	40.00
Associate Member Reimbursement - Other	0.00	400.00	-400.00
Total Associate Member Reimbursement	40.00	400.00	-360.00
General Sponsor Reimbursement			
NIAHU	0.00	1,000.00	-1,000.00
TVAHU	250.00	1,000.00	-750.00
SIAHU	0.00	1,000.00	-1,000.00
EIAHU	0.00	1,000.00	-1,000.00
Total General Sponsor Reimbursement	250.00	4,000.00	-3,750.00
Total General Operating Expenses	13,009.11	61,450.00	-48,440.89
State Symposium Expenses			
Speaker Expenses-Banquet & Symp	0.00	5,000.00	-5,000.00
CE Credits	0.00	900.00	-900.00
Facility/Meeting Charges	0.00	15,000.00	-15,000.00
Insurance	0.00	200.00	-200.00
Incidentals	0.00	1,000.00	-1,000.00

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Printing, Postage, & Supplies	0.00	300.00	-300.00
CE Course	0.00	300.00	-300.00
Total State Symposium Expenses	0.00	22,700.00	-22,700.00
Total Expense	13,009.11	84,150.00	-71,140.89
Net Ordinary Income	-7,552.04	0.00	-7,552.04
Other Income/Expense			
Other Income			
Region 7 Conference			
Region 7 Attendee	9,107.93	0.00	9,107.93
Region 7 Sponsor	10,900.00	0.00	10,900.00
Total Region 7 Conference	20,007.93	0.00	20,007.93
Total Other Income	20,007.93	0.00	20,007.93
Other Expense			
Region 7 Expense	28,225.00	0.00	28,225.00
Total Other Expense	28,225.00	0.00	28,225.00
Net Other Income	-8,217.07	0.00	-8,217.07
Net Income	-15,769.11	0.00	-15,769.11