

IAHU
Profit & Loss Budget vs. Actual
 July through August 2022

	Jul - Aug 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
D&O Reimbursement from Chapters	0.00	500.00	-500.00
Sponsorship Revenue	0.00	32,000.00	-32,000.00
Membership Dues			
Associate Members	0.00	800.00	-800.00
General Memberships Dues	1,615.28	18,350.00	-16,734.72
Total Membership Dues	1,615.28	19,150.00	-17,534.72
State Symposium Revenue			
Trip Raffle	0.00	3,000.00	-3,000.00
Symposium Attendees	0.00	15,000.00	-15,000.00
Vendor/Exhibitor Revenues	0.00	10,000.00	-10,000.00
Symposium Sponsorships	0.00	1,000.00	-1,000.00
CE Course	0.00	2,500.00	-2,500.00
Total State Symposium Revenue	0.00	31,500.00	-31,500.00
Day on the Hill Income	0.00	1,000.00	-1,000.00
Total Income	1,615.28	84,150.00	-82,534.72
Gross Profit	1,615.28	84,150.00	-82,534.72
Expense			
General Operating Expenses			
Payroll Expenses			
Workers Compensation Insurance	128.00	150.00	-22.00
Wages	2,541.67	15,500.00	-12,958.33
Payroll Taxes / Expenses	10.55	1,500.00	-1,489.45
Payroll Expenses - Other	194.43	0.00	194.43
Total Payroll Expenses	2,874.65	17,150.00	-14,275.35
Chapter Board Meetings (Travel)	536.77	1,000.00	-463.23
Regional Leadership Conference	0.00	1,000.00	-1,000.00
Capitol Conference	0.00	7,500.00	-7,500.00
National Conference	0.00	5,000.00	-5,000.00
Awards	0.00	550.00	-550.00
Bank Service Charges			
Merchant Account Fees	0.00	1,000.00	-1,000.00
PayPal Fees	0.00	1,000.00	-1,000.00
Total Bank Service Charges	0.00	2,000.00	-2,000.00
Board Mtg Expenses (Not Travel)	216.52	500.00	-283.48
Charity Event Expense	0.00	2,000.00	-2,000.00
Insurance - D&O Liability	0.00	1,100.00	-1,100.00

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Government Affairs - Lobbyist	2,080.00	14,000.00	-11,920.00
Legislative Business Expenses	0.00	150.00	-150.00
HUPAC - National Lobbying	0.00	1,250.00	-1,250.00
Membership Recruit / Name Chang	0.00	500.00	-500.00
Office Supplies	387.91	600.00	-212.09
Benevolence	0.00	400.00	-400.00
Quickbooks Software	474.00	475.00	-1.00
Postage, Mailing Service	15.00	275.00	-260.00
Accounting Fees	0.00	925.00	-925.00
Technology / Website Fees	30.00	525.00	-495.00
Teleconferencing	0.00	150.00	-150.00
Associate Member Reimbursement	0.00	400.00	-400.00
General Sponsor Reimbursement			
NIAHU	0.00	1,000.00	-1,000.00
TVAHU	250.00	1,000.00	-750.00
SIAHU	0.00	1,000.00	-1,000.00
EIAHU	0.00	1,000.00	-1,000.00
Total General Sponsor Reimbursement	250.00	4,000.00	-3,750.00
Total General Operating Expenses	6,864.85	61,450.00	-54,585.15
State Symposium Expenses			
Speaker Expenses-Banquet & Symp	0.00	5,000.00	-5,000.00
CE Credits	0.00	900.00	-900.00
Facility/Meeting Charges	0.00	15,000.00	-15,000.00
Insurance	0.00	200.00	-200.00
Incidentals	0.00	1,000.00	-1,000.00
Printing, Postage, & Supplies	0.00	300.00	-300.00
CE Course	0.00	300.00	-300.00
Total State Symposium Expenses	0.00	22,700.00	-22,700.00
Total Expense	6,864.85	84,150.00	-77,285.15
Net Ordinary Income	-5,249.57	0.00	-5,249.57
Other Income/Expense			
Other Income			
Region 7 Conference			
Region 7 Attendee	8,585.93	0.00	8,585.93
Region 7 Sponsor	10,900.00	0.00	10,900.00
Total Region 7 Conference	19,485.93	0.00	19,485.93
Total Other Income	19,485.93	0.00	19,485.93
Other Expense			

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Accrual Basis

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Region 7 Expense	3,902.32	0.00	3,902.32
Total Other Expense	3,902.32	0.00	3,902.32
Net Other Income	15,583.61	0.00	15,583.61
Net Income	10,334.04	0.00	10,334.04