

IAHU
Profit & Loss Budget vs. Actual
 July 1, 2021 through April 1, 2022

	Jul 1, '21 - Apr 1, 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
D&O Reimbursement from Chapters	500.00	500.00	0.00
Sponsorship Revenue			
Platinum	6,000.00	0.00	6,000.00
Gold	13,500.00	0.00	13,500.00
Bronze	9,000.00	0.00	9,000.00
Sponsorship Revenue - Other	0.00	28,000.00	-28,000.00
Total Sponsorship Revenue	28,500.00	28,000.00	500.00
Membership Dues			
Associate Members	720.00	1,000.00	-280.00
General Memberships Dues	12,458.16	17,000.00	-4,541.84
Total Membership Dues	13,178.16	18,000.00	-4,821.84
State Symposium Revenue			
Social Hour Attendees	0.00	500.00	-500.00
Symposium Attendees	3,169.98	11,500.00	-8,330.02
Vendor/Exhibitor Revenues	1,600.00	9,000.00	-7,400.00
Symposium Sponsorships	1,000.00	2,000.00	-1,000.00
State Symposium Revenue - Other	394.00	0.00	394.00
Total State Symposium Revenue	6,163.98	23,000.00	-16,836.02
Trip Raffle Tickets	1,958.70	0.00	1,958.70
Day on the Hill Income	0.00	2,000.00	-2,000.00
Ethics/CE Course	515.99	2,000.00	-1,484.01
YHI Course	671.64	0.00	671.64
Total Income	51,488.47	73,500.00	-22,011.53
Gross Profit	51,488.47	73,500.00	-22,011.53
Expense			
Ethics/CE Course	272.95	0.00	272.95
General Operating Expenses			
Payroll Expenses			
Workers Compensation Insurance	150.00	150.00	0.00
Wages	11,150.00	15,000.00	-3,850.00
Payroll Taxes / Expenses	72.11	1,500.00	-1,427.89
Payroll Expenses - Other	852.98	0.00	852.98
Total Payroll Expenses	12,225.09	16,650.00	-4,424.91
Chapter Board Meetings (Travel)	0.00	1,000.00	-1,000.00
Capitol Conference	2,573.22	7,500.00	-4,926.78
National Conference	0.00	5,000.00	-5,000.00
Awards	0.00	550.00	-550.00

IAHU
Profit & Loss Budget vs. Actual
 July 1, 2021 through April 1, 2022

	Jul 1, '21 - Apr 1, 22	Budget	\$ Over Budget
Bank Service Charges			
PayPal Fees	161.22	0.00	161.22
Bank Service Charges - Other	544.15	900.00	-355.85
Total Bank Service Charges	705.37	900.00	-194.63
Banners/Signage (sponsors)	0.00	275.00	-275.00
Board Mtg Expenses (Not Travel)	357.18	600.00	-242.82
Charity Event Expense	750.00	2,000.00	-1,250.00
Insurance - D&O Liability	1,006.00	1,000.00	6.00
Government Affairs - Lobbyist	8,073.34	12,480.00	-4,406.66
Legislative Business Expenses	150.00	150.00	0.00
HUPAC - National Lobbying	500.00	750.00	-250.00
Office Supplies	212.94	150.00	62.94
Benevolence	240.63	400.00	-159.37
Quickbooks Software	349.99	350.00	-0.01
Postage, Mailing Service	275.20	250.00	25.20
Accounting Fees	895.00	900.00	-5.00
Technology / Website Fees	345.00	300.00	45.00
Teleconferencing	149.90	150.00	-0.10
Day on the Hill Expense	600.00	0.00	600.00
Associate Member Reimbursement			
TVAHU	360.00	0.00	360.00
Associate Member Reimbursement - Other	0.00	500.00	-500.00
Total Associate Member Reimbursement	360.00	500.00	-140.00
General Sponsor Reimbursement			
NIAHU	500.00	750.00	-250.00
TVAHU	1,250.00	750.00	500.00
SIAHU	500.00	750.00	-250.00
EIAHU	0.00	750.00	-750.00
Total General Sponsor Reimbursement	2,250.00	3,000.00	-750.00
Total General Operating Expenses	32,018.86	54,855.00	-22,836.14
State Symposium Expenses			
Speaker Expenses-Banquet & Symp	422.20	5,000.00	-4,577.80
Social Hour	0.00	1,000.00	-1,000.00
CE Credits	0.00	800.00	-800.00
Facility/Meeting Charges	2,821.40	1,000.00	1,821.40
Symposium Food Charges	0.00	9,000.00	-9,000.00
Insurance	0.00	226.00	-226.00
Incidentals	0.00	700.00	-700.00
Printing, Postage, & Supplies	0.00	450.00	-450.00
Total State Symposium Expenses	3,243.60	18,176.00	-14,932.40

3:47 PM

04/02/22

Accrual Basis

IAHU
Profit & Loss Budget vs. Actual
July 1, 2021 through April 1, 2022

	Jul 1, '21 - Apr 1, 22	Budget	\$ Over Budget
Total Expense	35,535.41	73,031.00	-37,495.59
Net Ordinary Income	15,953.06	469.00	15,484.06
Net Income	<u>15,953.06</u>	<u>469.00</u>	<u>15,484.06</u>