

**IAHU**  
**Profit & Loss Budget vs. Actual**  
 July through August 2021

	Jul - Aug 21	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
D&O Reimbursement from Chapters	0.00	500.00	-500.00
Sponsorship Revenue	0.00	28,000.00	-28,000.00
<b>Membership Dues</b>			
Associate Members	160.00	1,000.00	-840.00
General Memberships Dues	4,053.59	17,000.00	-12,946.41
<b>Total Membership Dues</b>	4,213.59	18,000.00	-13,786.41
<b>State Symposium Revenue</b>			
Social Hour Attendees	0.00	500.00	-500.00
Symposium Attendees	0.00	11,500.00	-11,500.00
Vendor/Exhibitor Revenues	0.00	9,000.00	-9,000.00
Symposium Sponsorships	0.00	2,000.00	-2,000.00
<b>Total State Symposium Revenue</b>	394.00	23,000.00	-22,606.00
<b>Day on the Hill Income</b>	0.00	2,000.00	-2,000.00
<b>Ethics CE Course</b>	0.00	2,000.00	-2,000.00
<b>Total Income</b>	4,607.59	73,500.00	-68,892.41
<b>Gross Profit</b>	4,607.59	73,500.00	-68,892.41
<b>Expense</b>			
<b>General Operating Expenses</b>			
<b>Payroll Expenses</b>			
Workers Compensation Insurance	150.00	150.00	0.00
Wages	2,400.00	15,000.00	-12,600.00
Payroll Taxes / Expenses	9.96	1,500.00	-1,490.04
Payroll Expenses - Other	183.60	0.00	183.60
<b>Total Payroll Expenses</b>	2,743.56	16,650.00	-13,906.44
Chapter Board Meetings (Travel)	0.00	1,000.00	-1,000.00
Capitol Conference	0.00	7,500.00	-7,500.00
National Conference	0.00	5,000.00	-5,000.00
Awards	0.00	550.00	-550.00
Bank Service Charges	66.87	900.00	-833.13
Banners/Signage (sponsors)	0.00	275.00	-275.00
Board Mtg Expenses (Not Travel)	63.60	600.00	-536.40
Charity Event Expense	0.00	2,000.00	-2,000.00
Insurance - D&O Liability	0.00	1,000.00	-1,000.00
Government Affairs - Lobbyist	1,833.34	12,480.00	-10,646.66
Legislative Business Expenses	0.00	150.00	-150.00
HUPAC - National Lobbying	0.00	750.00	-750.00
Office Supplies	139.89	150.00	-10.11
Benevolence	0.00	400.00	-400.00
Quickbooks Software	349.99	350.00	-0.01
Postage, Mailing Service	11.00	250.00	-239.00
Accounting Fees	0.00	900.00	-900.00
Technology / Website Fees	30.00	300.00	-270.00
Teleconferencing	0.00	150.00	-150.00
Associate Member Reimbursement			
TVAHU	80.00	0.00	80.00
Associate Member Reimbursement - Other	0.00	500.00	-500.00
<b>Total Associate Member Reimbursement</b>	80.00	500.00	-420.00
General Sponsor Reimbursement			
NIAHU	0.00	750.00	-750.00
TVAHU	0.00	750.00	-750.00
SIAHU	0.00	750.00	-750.00
EIAHU	0.00	750.00	-750.00
<b>Total General Sponsor Reimbursement</b>	0.00	3,000.00	-3,000.00
<b>Total General Operating Expenses</b>	5,318.25	54,855.00	-49,536.75
<b>State Symposium Expenses</b>			
Speaker Expenses-Banquet & Symp	0.00	5,000.00	-5,000.00
Social Hour	0.00	1,000.00	-1,000.00
CE Credits	0.00	800.00	-800.00
Facility/Meeting Charges	0.00	1,000.00	-1,000.00
Symposium Food Charges	0.00	9,000.00	-9,000.00
Insurance	0.00	226.00	-226.00
Incidentals	0.00	700.00	-700.00

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Accrual Basis

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	Jul - Aug 21	Budget	\$ Over Budget
Printing, Postage, & Supplies	0.00	450.00	-450.00
Total State Symposium Expenses	0.00	18,176.00	-18,176.00
Total Expense	5,318.25	73,031.00	-67,712.75
Net Ordinary Income	-710.66	469.00	-1,179.66
Net Income	<u>-710.66</u>	<u>469.00</u>	<u>-1,179.66</u>