



DAVID J. ISERN MEMORIAL AWARD

David J. Isern

December 11, 1945 - February 29, 1996

David J. Isern, senior vice president of Sedgwick Noble Lowndes, passed away on February 29, 1996. His fighting determination to beat the cancer that caused his death will always be remembered by his family and friends who knew this man well. He was optimistic until the end, showing love and encouragement for others.

Dave began his insurance career in the Group Claims Department at the home office of Bankers Life in 1969. In 1973, Dave joined Continental Life & Accident Company as manager of Group Underwriting. He joined Galbraith & Green in 1978 as assistant vice president and a few years later that firm became a part of Sedgwick James. Dave was named vice president in 1984, and then in 1987 was promoted to senior vice president in recognition of his contributions to the company and his clients. Dave was a role model to all that came in contact with him.

His professional activities included affiliations with Idaho Life Underwriters Association, Idaho Association of Health Underwriters (past president), Human Resource Association of Treasure Valley, Legislative Committee of the Idaho Association of Commerce and Industry, a registered health underwriter, and a Fellow of the Life Office Management Institute. He was also a frequent speaker and instructor at seminars and conferences and was known as the "Group Guy." He was author of "Group Notes and Comments", a monthly newsletter distributed in several states.

Dave had a passion for this industry and he treated all of his peers with kindness and encouragement. His business flourished through his honesty and integrity. Family, friends, coworkers, clients, and all who knew Dave well would tell you that he was the most honest, sincere, kind, loving person. You could always trust that what Dave said to you was the truth. He used to tell me, "Really listen when people speak because there is wisdom all around, we just need to pay attention. You cannot learn while you are telling others of your vast knowledge." I understand now why Dave was so quiet.

Those who earn this special recognition should feel extremely honored.