

IAHU
Profit & Loss Budget vs. Actual
 July through December 2020

	Jul - Dec 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
D&O Reimbursement from Chapters	0.00	400.00	-400.00
Sponsorship Revenue	3,000.00	25,000.00	-22,000.00
Membership Dues			
Associate Members	400.00	1,500.00	-1,100.00
General Memberships Dues	9,698.55	17,000.00	-7,301.45
Total Membership Dues	10,098.55	18,500.00	-8,401.45
State Symposium Revenue	0.00	6,250.00	-6,250.00
Day on the Hill Income	0.00	3,500.00	-3,500.00
Total Income	13,098.55	53,650.00	-40,551.45
Gross Profit	13,098.55	53,650.00	-40,551.45
Expense			
General Operating Expenses			
Payroll Expenses			
Workers Compensation Insurance	150.00	150.00	0.00
Wages	7,200.00	14,400.00	-7,200.00
Payroll Taxes / Expenses	42.77	1,320.00	-1,277.23
Total Payroll Expenses	7,943.57	15,870.00	-7,926.43
Capitol Conference	0.00	1,000.00	-1,000.00
National Conference	0.00	1,000.00	-1,000.00
Awards	0.00	550.00	-550.00
Bank Service Charges	151.08	0.00	151.08
Charity Event Expense	1,240.00	0.00	1,240.00
Insurance - D&O Liability	0.00	923.00	-923.00
Government Affairs - Lobbyist	5,500.02	11,000.00	-5,499.98
Legislative Business Expenses	0.00	150.00	-150.00
HUPAC - National Lobbying	0.00	500.00	-500.00
Office Supplies	306.82	100.00	206.82
Quickbooks Software	288.99	350.00	-61.01
Postage, Mailing Service	59.94	250.00	-190.06
Accounting Fees	885.00	725.00	160.00
Technology / Website Fees	192.50	300.00	-107.50
Teleconferencing	0.00	500.00	-500.00
Associate Member Reimbursement	200.00	750.00	-550.00
General Sponsor Reimbursement			
NIAHU	500.00	1,000.00	-500.00
TVAHU	250.00	1,000.00	-750.00
SIAHU	0.00	1,000.00	-1,000.00

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EIAHU	0.00	1,000.00	-1,000.00
Total General Sponsor Reimbursement	750.00	4,000.00	-3,250.00
Total General Operating Expenses	17,517.92	37,968.00	-20,450.08
State Symposium Expenses	0.00	1,000.00	-1,000.00
Day on Hill Expenses	0.00	190.00	-190.00
Total Expense	17,517.92	39,158.00	-21,640.08
Net Ordinary Income	-4,419.37	14,492.00	-18,911.37
Net Income	-4,154.37	14,492.00	-18,646.37