

IAHU
Profit & Loss Budget vs. Actual
 July through November 2020

	Jul - Nov 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
D&O Reimbursement from Chapters	0.00	400.00	-400.00
Sponsorship Revenue	1,000.00	25,000.00	-24,000.00
Membership Dues			
Associate Members	400.00	1,500.00	-1,100.00
General Memberships Dues	7,867.51	17,000.00	-9,132.49
Total Membership Dues	8,267.51	18,500.00	-10,232.49
State Symposium Revenue	0.00	6,250.00	-6,250.00
Day on the Hill Income	0.00	3,500.00	-3,500.00
Total Income	9,267.51	53,650.00	-44,382.49
Gross Profit	9,267.51	53,650.00	-44,382.49
Expense			
General Operating Expenses			
Payroll Expenses			
Workers Compensation Insurance	150.00	150.00	0.00
Wages	6,000.00	14,400.00	-8,400.00
Payroll Taxes / Expenses	35.64	1,320.00	-1,284.36
Total Payroll Expenses	6,644.64	15,870.00	-9,225.36
Capitol Conference	0.00	1,000.00	-1,000.00
National Conference	0.00	1,000.00	-1,000.00
Awards	0.00	550.00	-550.00
Bank Service Charges	121.08	0.00	121.08
Charity Event Expense	1,240.00	0.00	1,240.00
Insurance - D&O Liability	0.00	923.00	-923.00
Government Affairs - Lobbyist	4,583.35	11,000.00	-6,416.65
Legislative Business Expenses	0.00	150.00	-150.00
HUPAC - National Lobbying	0.00	500.00	-500.00
Office Supplies	306.82	100.00	206.82
Quickbooks Software	288.99	350.00	-61.01
Postage, Mailing Service	43.44	250.00	-206.56
Accounting Fees	885.00	725.00	160.00
Technology / Website Fees	0.00	300.00	-300.00
Teleconferencing	0.00	500.00	-500.00
Associate Member Reimbursement	200.00	750.00	-550.00
General Sponsor Reimbursement			
NIAHU	500.00	1,000.00	-500.00
TVAHU	250.00	1,000.00	-750.00
SIAHU	0.00	1,000.00	-1,000.00

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Accrual Basis

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	<u>Jul - Nov 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>
EIAHU	0.00	1,000.00	-1,000.00
Total General Sponsor Reimbursement	750.00	4,000.00	-3,250.00
Total General Operating Expenses	15,063.32	37,968.00	-22,904.68
State Symposium Expenses	0.00	1,000.00	-1,000.00
Day on Hill Expenses	0.00	190.00	-190.00
Total Expense	15,063.32	39,158.00	-24,094.68
Net Ordinary Income	-5,795.81	14,492.00	-20,287.81
Net Income	<u>-5,795.81</u>	<u>14,492.00</u>	<u>-20,287.81</u>