

IAHU
Profit & Loss Budget vs. Actual
 July 2020 through June 2021

	Jul '20 - Jun 21	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
D&O Reimbursement from Chapters	0.00	400.00	-400.00
Sponsorship Revenue	0.00	25,000.00	-25,000.00
Membership Dues			
Associate Members	0.00	1,500.00	-1,500.00
General Memberships Dues	5,149.81	17,000.00	-11,850.19
Total Membership Dues	5,149.81	18,500.00	-13,350.19
State Symposium Revenue			
Awards Banquet Attendees	0.00	1,000.00	-1,000.00
Symposium Attendees	0.00	11,500.00	-11,500.00
Vendor/Exhibitor Revenues	0.00	9,000.00	-9,000.00
Law & Ethics CE Course	0.00	2,000.00	-2,000.00
Total State Symposium Revenue	0.00	23,500.00	-23,500.00
Day on the Hill Income	0.00	6,200.00	-6,200.00
Total Income	5,149.81	73,600.00	-68,450.19
Gross Profit	5,149.81	73,600.00	-68,450.19
Expense			
General Operating Expenses			
Payroll Expenses			
Workers Compensation Insurance	150.00	150.00	0.00
Wages	2,400.00	14,400.00	-12,000.00
Payroll Taxes / Expenses	14.25	1,320.00	-1,305.75
Total Payroll Expenses	2,747.85	15,870.00	-13,122.15
Capitol Conference	0.00	5,000.00	-5,000.00
National Conference	0.00	5,000.00	-5,000.00
Awards	0.00	550.00	-550.00
Bank Service Charges	42.82	0.00	42.82
Banners/Signage (sponsors)	0.00	275.00	-275.00
Board Mtg Expenses (Not Travel)	0.00	600.00	-600.00
Charity Event Expense	2,480.00	2,000.00	480.00
Insurance - D&O Liability	0.00	923.00	-923.00
Government Affairs - Lobbyist	1,833.34	11,000.00	-9,166.66
Legislative Business Expenses	0.00	150.00	-150.00
HUPAC - National Lobbying	0.00	500.00	-500.00
Office Supplies	0.00	600.00	-600.00
Quickbooks Software	288.99	350.00	-61.01
Postage, Mailing Service	19.64	250.00	-230.36
Accounting Fees	0.00	725.00	-725.00

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Technology / Website Fees	0.00	300.00	-300.00
Associate Member Reimbursement	0.00	750.00	-750.00
General Sponsor Reimbursement			
NIAHU	0.00	1,000.00	-1,000.00
TVAHU	500.00	1,000.00	-500.00
SIAHU	0.00	1,000.00	-1,000.00
EIAHU	0.00	1,000.00	-1,000.00
Total General Sponsor Reimbursement	500.00	4,000.00	-3,500.00
Total General Operating Expenses	7,912.64	48,843.00	-40,930.36
State Symposium Expenses			
Awards Banquet Food	0.00	3,000.00	-3,000.00
Speaker Expenses-Banquet & Symp	0.00	2,000.00	-2,000.00
CE Credits	0.00	365.00	-365.00
Facility/Meeting Charges	0.00	7,450.00	-7,450.00
Symposium Food Charges	0.00	5,589.00	-5,589.00
Insurance	0.00	226.00	-226.00
Incidentals	0.00	700.00	-700.00
Printing, Postage, & Supplies	0.00	450.00	-450.00
Total State Symposium Expenses	0.00	19,780.00	-19,780.00
Day on Hill Expenses	0.00	4,200.00	-4,200.00
Total Expense	7,912.64	72,823.00	-64,910.36
Net Ordinary Income	-2,762.83	777.00	-3,539.83
Net Income	-2,762.83	777.00	-3,539.83