

IAHU
Profit & Loss Budget vs. Actual
 July through November 2019

	Jul - Nov 19	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
D&O Reimbursement from Chapters	0.00	400.00	-400.00
Sponsorship Revenue	0.00	33,000.00	-33,000.00
Membership Dues			
Associate Members	480.00	1,260.00	-780.00
General Memberships Dues	6,683.10	17,000.00	-10,316.90
Total Membership Dues	7,163.10	18,260.00	-11,096.90
State Symposium Revenue			
Awards Banquet Attendees	0.00	1,000.00	-1,000.00
Symposium Attendees	0.00	11,500.00	-11,500.00
Vendor/Exhibitor Revenues	450.00	9,000.00	-8,550.00
Law & Ethics CE Course	0.00	2,000.00	-2,000.00
Total State Symposium Revenue	450.00	23,500.00	-23,050.00
Total Income	7,613.10	75,160.00	-67,546.90
Gross Profit	7,613.10	75,160.00	-67,546.90
Expense			
General Operating Expenses			
Payroll Expenses			
Workers Compensation Insurance	150.00	150.00	0.00
Wages	6,000.00	14,400.00	-8,400.00
Payroll Taxes / Expenses	35.10	1,320.00	-1,284.90
Payroll Expenses - Other	459.00	0.00	459.00
Total Payroll Expenses	6,644.10	15,870.00	-9,225.90
Chapter / Board Meetings	730.90	1,500.00	-769.10
Leadership Conference	1,750.00	4,500.00	-2,750.00
Capital Conference	0.00	7,500.00	-7,500.00
National Conference	0.00	7,500.00	-7,500.00
Awards	0.00	550.00	-550.00
Bank Service Charges	108.46	1,300.00	-1,191.54
Banners/Signage (sponsors)	0.00	275.00	-275.00
Board Mtg Expenses (Not Travel)	248.88	600.00	-351.12
Charity Event Expense	0.00	2,000.00	-2,000.00
Insurance - D&O Liability	0.00	923.00	-923.00
Government Affairs - Lobbyist	1,833.34	9,000.00	-7,166.66
Legislative Business Expenses	60.06	100.00	-39.94
HUPAC - National Lobbying	0.00	500.00	-500.00
Membership Recruitment	0.00	600.00	-600.00
Office Supplies	228.12	600.00	-371.88

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Accrual Basis

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Quickbooks Software	288.99	300.00	-11.01
Postage, Mailing Service	27.00	250.00	-223.00
Accounting Fees	0.00	700.00	-700.00
Technology / Website Fees	336.75	750.00	-413.25
Associate Member Reimbursement			
TVAHU	200.00	0.00	200.00
Associate Member Reimbursement - Other	0.00	630.00	-630.00
Total Associate Member Reimbursement	200.00	630.00	-430.00
General Sponsor Reimbursement			
NIAHU	0.00	1,000.00	-1,000.00
TVAHU	0.00	1,000.00	-1,000.00
SIAHU	250.00	1,000.00	-750.00
EIAHU	0.00	1,000.00	-1,000.00
Total General Sponsor Reimbursement	250.00	4,000.00	-3,750.00
Total General Operating Expenses	12,706.60	59,948.00	-47,241.40
State Symposium Expenses			
Awards Banquet Food	0.00	3,000.00	-3,000.00
Speaker Expenses-Banquet & Symp	0.00	2,000.00	-2,000.00
CE Credits	0.00	50.00	-50.00
Facility/Meeting Charges	2,094.00	7,000.00	-4,906.00
Symposium Food Charges	0.00	5,000.00	-5,000.00
Insurance	0.00	226.00	-226.00
Incidentals	0.00	700.00	-700.00
Printing, Postage, & Supplies	0.00	450.00	-450.00
Total State Symposium Expenses	2,094.00	18,426.00	-16,332.00
Total Expense	14,800.60	78,374.00	-63,573.40
Net Ordinary Income	-7,187.50	-3,214.00	-3,973.50
Net Income	-7,187.50	-3,214.00	-3,973.50