

IAHU
Profit & Loss Budget vs. Actual
 July through August 2019

	Jul - Aug 19	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
D&O Reimbursement from Chapters	0.00	400.00	-400.00
Sponsorship Revenue	0.00	33,000.00	-33,000.00
Membership Dues			
Associate Members	240.00	1,260.00	-1,020.00
General Memberships Dues	3,259.61	17,000.00	-13,740.39
Total Membership Dues	3,499.61	18,260.00	-14,760.39
State Symposium Revenue			
Awards Banquet Attendees	0.00	1,000.00	-1,000.00
Symposium Attendees	0.00	11,500.00	-11,500.00
Vendor/Exhibitor Revenues	0.00	9,000.00	-9,000.00
Law & Ethics CE Course	0.00	2,000.00	-2,000.00
Total State Symposium Revenue	0.00	23,500.00	-23,500.00
Total Income	3,499.61	75,160.00	-71,660.39
Gross Profit	3,499.61	75,160.00	-71,660.39
Expense			
General Operating Expenses			
Payroll Expenses			
Workers Compensation Insurance	150.00	150.00	0.00
Wages	2,400.00	14,400.00	-12,000.00
Payroll Taxes / Expenses	14.04	1,320.00	-1,305.96
Payroll Expenses - Other	183.60	0.00	183.60
Total Payroll Expenses	2,747.64	15,870.00	-13,122.36
Chapter / Board Meetings	440.80	1,500.00	-1,059.20
Leadership Conference	1,000.00	4,500.00	-3,500.00
Capital Conference	0.00	7,500.00	-7,500.00
National Conference	0.00	7,500.00	-7,500.00
Awards	0.00	550.00	-550.00
Bank Service Charges	42.82	1,300.00	-1,257.18
Banners/Signage (sponsors)	0.00	275.00	-275.00
Board Mtg Expenses (Not Travel)	248.88	600.00	-351.12
Charity Event Expense	0.00	2,000.00	-2,000.00
Insurance - D&O Liability	0.00	923.00	-923.00
Government Affairs - Lobbyist	0.00	9,000.00	-9,000.00
Legislative Business Expenses	60.06	100.00	-39.94
HUPAC - National Lobbying	0.00	500.00	-500.00
Membership Recruitment	0.00	600.00	-600.00
Office Supplies	156.05	600.00	-443.95

IAHU
Profit & Loss Budget vs. Actual
 July through August 2019

	Jul - Aug 19	Budget	\$ Over Budget
Quickbooks Software	288.99	300.00	-11.01
Postage, Mailing Service	0.00	250.00	-250.00
Accounting Fees	0.00	700.00	-700.00
Technology / Website Fees	246.90	750.00	-503.10
Associate Member Reimbursement			
TVAHU	80.00	0.00	80.00
Associate Member Reimbursement - Other	0.00	630.00	-630.00
Total Associate Member Reimbursement	80.00	630.00	-550.00
General Sponsor Reimbursement			
NIAHU	0.00	1,000.00	-1,000.00
TVAHU	0.00	1,000.00	-1,000.00
SIAHU	0.00	1,000.00	-1,000.00
EIAHU	0.00	1,000.00	-1,000.00
Total General Sponsor Reimbursement	0.00	4,000.00	-4,000.00
Total General Operating Expenses	5,312.14	59,948.00	-54,635.86
State Symposium Expenses			
Awards Banquet Food	0.00	3,000.00	-3,000.00
Speaker Expenses-Banquet & Symp	0.00	2,000.00	-2,000.00
CE Credits	0.00	50.00	-50.00
Facility/Meeting Charges	2,094.00	7,000.00	-4,906.00
Symposium Food Charges	0.00	5,000.00	-5,000.00
Insurance	0.00	226.00	-226.00
Incidentals	0.00	700.00	-700.00
Printing, Postage, & Supplies	0.00	450.00	-450.00
Total State Symposium Expenses	2,094.00	18,426.00	-16,332.00
Total Expense	7,406.14	78,374.00	-70,967.86
Net Ordinary Income	-3,906.53	-3,214.00	-692.53
Net Income	-3,906.53	-3,214.00	-692.53