

IAHU
Profit & Loss
 June 2011 through March 2012

	Jun '11 - Mar 12
Ordinary Income/Expense	
Income	
D&O Reimbursement from Chapters	400.00
Sponsorship Revenue	
Silver	3,590.00
Platinum	7,250.00
Gold	13,500.00
Bronze	7,155.00
Total Sponsorship Revenue	31,495.00
Membership Dues	
Associate Members	900.00
Membership Dues - Other	5,545.85
Total Membership Dues	6,445.85
State Health Conference Revenue	
Licensed Agent Admission Fee	649.64
Vendor/Exhibitor Revenues	2,280.00
Total State Health Conference Revenue	2,929.64
Advertising / Non-Dues Revenue	185.00
Total Income	41,455.49
Expense	
General Operating Expenses	
Payroll Expenses	
Workers Compensation Insurance	127.00
State Pac Admin - Wages	108.50
Symposium Admin - Wages	294.00
Payroll Taxes	273.08
General Admin - Wages	7,042.00
Payroll Expenses - Other	577.01
Total Payroll Expenses	8,421.59
Chapter Leadership Travel	
Chapter / Board Meetings	1,048.91
Leadership Conference	2,421.31
Capital Conference	4,752.63
National Conference	1,857.55
Total Chapter Leadership Travel	10,080.40
Awards	582.36
Bank Service Charges	91.61
Banners/Signage (sponsors)	272.20
Board Mtg Expenses (Not Travel)	190.80
Insurance - D&O Liability	911.00
Postage, Mailing Service	157.03
Printing and Copying	469.57
Professional Fees	
Accounting Fees	670.00
Total Professional Fees	670.00
Supplies	359.89
Teleconferencing	576.63
Total General Operating Expenses	22,783.08
Charity Event Expense	850.00
Legislative	
Government Affairs - Lobbyist	9,000.00
Legislative Business Expenses	422.58
Lobbying Travel	356.30
HUPAC - National Lobbying	250.00
Total Legislative	10,028.88

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Membership	
Website Expense	269.55
Total Membership	269.55
Chapter Development	
Associate Member Reimbursement	
TVAHU	450.00
Total Associate Member Reimbursement	450.00
Speaker / Sponsor Reimbursement	
NIAHU	500.00
TVAHU	750.00
EIAHU	250.00
SIAHU	250.00
Total Speaker / Sponsor Reimbursement	1,750.00
Total Chapter Development	2,200.00
State Health Conference	
Printing, Postage, & Supplies	231.25
Total State Health Conference	231.25
Total Expense	36,362.76
Net Ordinary Income	5,092.73
Other Income/Expense	
Other Income	
Credit Card Machine	-125.00
Total Other Income	-125.00
Net Other Income	-125.00
Net Income	4,967.73