

IAHU
Profit & Loss Budget vs. Actual
 July 2015 through February 2016

	Jul '15 - Feb 16	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
D&O Reimbursement from Chapters	400.00	400.00	0.00
Sponsorship Revenue			
Silver	9,514.88	0.00	9,514.88
Gold	9,000.00	0.00	9,000.00
Bronze	8,200.00	0.00	8,200.00
Sponsorship Revenue - Other	0.00	30,000.00	-30,000.00
Total Sponsorship Revenue	26,714.88	30,000.00	-3,285.12
Membership Dues			
Associate Members	1,557.96	1,500.00	57.96
General Memberships Dues	6,309.97	13,500.00	-7,190.03
Total Membership Dues	7,867.93	15,000.00	-7,132.07
State Symposium Revenue			
Awards Banquet Table Sponsor	0.00	1,000.00	-1,000.00
Banquet Guest / Attendee	0.00	1,500.00	-1,500.00
Awards Banquet Sponsor	0.00	1,000.00	-1,000.00
Attendee Revenues - Symposium	150.00	11,500.00	-11,350.00
Vendor/Exhibitor Revenues	2,505.00	9,000.00	-6,495.00
Total State Symposium Revenue	2,744.00	24,000.00	-21,256.00
Total Income	37,726.81	69,400.00	-31,673.19
Gross Profit	37,726.81	69,400.00	-31,673.19
Expense			
General Operating Expenses			
Payroll Expenses			
Workers Compensation Insurance	150.00	150.00	0.00
Wages	7,916.67	12,000.00	-4,083.33
Payroll Taxes / Expenses	124.08	1,320.00	-1,195.92
Payroll Expenses - Other	605.62	0.00	605.62
Total Payroll Expenses	8,796.37	13,470.00	-4,673.63
Chapter / Board Meetings	860.90	2,000.00	-1,139.10
Leadership Conference	4,195.88	4,500.00	-304.12
Capital Conference	4,658.27	7,500.00	-2,841.73
National Conference	0.00	7,500.00	-7,500.00
Awards	0.00	550.00	-550.00
Bank Service Charges	599.59	650.00	-50.41
Banners/Signage (sponsors)	0.00	275.00	-275.00
Board Mtg Expenses (Not Travel)	159.94	300.00	-140.06
Charity Event Expense	0.00	1,300.00	-1,300.00
Insurance - D&O Liability	923.00	923.00	0.00
Government Affairs - Lobbyist	6,000.00	9,000.00	-3,000.00
Legislative Business Expenses	373.00	100.00	273.00
HUPAC - National Lobbying	0.00	250.00	-250.00
Membership Recruitment	0.00	500.00	-500.00
Office Supplies	148.64	600.00	-451.36
Quickbooks Software	0.00	289.99	-289.99
Postage, Mailing Service	202.27	225.00	-22.73
Accounting Fees	615.00	585.00	30.00
Technology / Website Fees	277.59	1,000.00	-722.41
Associate Member Reimbursement			
TVAHU	720.00	0.00	720.00
EIAHU	30.00	0.00	30.00
Associate Member Reimbursement - Other	0.00	750.00	-750.00
Total Associate Member Reimbursement	750.00	750.00	0.00
General Sponsor Reimbursement			
NIAHU	0.00	500.00	-500.00
TVAHU	0.00	500.00	-500.00
SIAHU	0.00	500.00	-500.00
EIAHU	0.00	500.00	-500.00
Total General Sponsor Reimbursement	0.00	2,000.00	-2,000.00
Total General Operating Expenses	28,560.45	54,267.99	-25,707.54
State Health Conference			
Awards Banquet			
Awards Banquet Speaker	0.00	500.00	-500.00

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Accrual Basis

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	<u>Jul '15 - Feb 16</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Food Charges	0.00	3,100.00	-3,100.00
Total Awards Banquet	0.00	3,600.00	-3,600.00
Facility/Meeting Charges	0.00	3,700.00	-3,700.00
Parking	0.00	200.00	-200.00
Symposium Food Charges	0.00	4,000.00	-4,000.00
Insurance	0.00	300.00	-300.00
Incidentals	0.00	200.00	-200.00
Printing, Postage, & Supplies	0.00	900.00	-900.00
Speaker Expenses	0.00	2,100.00	-2,100.00
Total State Health Conference	0.00	15,000.00	-15,000.00
Total Expense	28,560.45	69,267.99	-40,707.54
Net Ordinary Income	9,166.36	132.01	9,034.35
Net Income	<u>8,340.13</u>	<u>132.01</u>	<u>8,208.12</u>